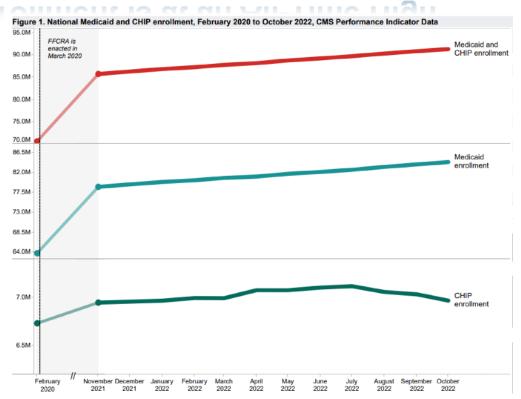
Preparing for the End of the Continuous Enrollment Condition: What Partners Need to Know About Medicaid and CHIP Coverage

February 2023



Medicaid & CHIP Today: Enrollment Is at an All-Time High

- In March 2020, the Families First Coronavirus
 Response Act (FFCRA) established the
 continuous enrollment condition, which gave
 states extra federal Medicaid funding in
 exchange for maintaining enrollment for most
 individuals.
- As a result of this legislation and flexibilities adopted by states, Medicaid and Children's Health Insurance Program (CHIP) enrollment has grown to a record high.
- Over 91 million individuals were enrolled in health coverage through Medicaid and CHIP as of October 2022.
- This represents an increase of nearly 21
 million individuals, or over 29 percent, since
 February 2020.





Ending the COVID-19 Continuous Enrollment Condition

- Under the Consolidated Appropriations Act 2023 (CAA, 2023), enacted in December 2022, the FFCRA Medicaid continuous enrollment condition will end on March 31, 2023.
- States will soon resume normal operations, including restarting full Medicaid and CHIP eligibility renewals and terminations of coverage for individuals who are no longer eligible.
- States will be able to terminate Medicaid enrollment for individuals no longer eligible **beginning on April 1, 2023**.
- States will need to **address a significant volume of pending renewals** and other actions. This is likely to place a heavy burden on the state workforce and existing processes.
- When states resume full renewals, over 15 million people could lose their current
 Medicaid or CHIP coverage.¹ Many people will then be eligible for coverage through the
 Marketplace or other health coverage and need to transition.
- On January 30, 2023, the Biden-Harris Administration announced its intent to end the national emergency and PHE declarations related to the COVID-19 pandemic on **May 11, 2023.**

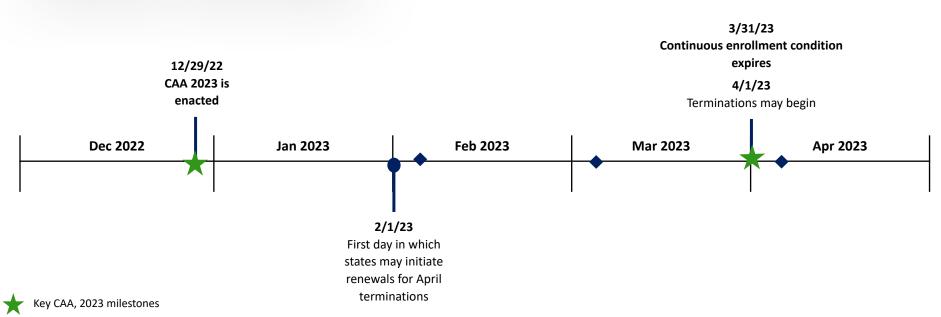


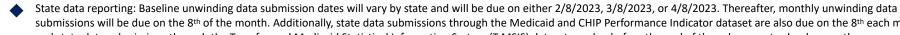
Resuming Normal Eligibility and Enrollment Operations: Expectations of States

- When the continuous enrollment condition ends, states must initiate eligibility renewals
 for the state's entire Medicaid and CHIP population within 12 months and complete
 renewals within 14 months.
 - States may begin this process in February, March, or April 2023 but may not terminate eligibility for most individuals in Medicaid prior to April 1, 2023
- States have **4 months** to resume timely processing of all applications, including those received after April 1, 2023.
- The Centers for Medicare & Medicaid Services (CMS) has been working closely with states for over a year to ensure that they are ready; that eligible enrollees retain coverage by renewing their Medicaid or CHIP; and that enrollees eligible for other sources of coverage, including through the Marketplace, smoothly transition.
- CMS has also issued an array of guidance and tools to support state processing of eligibility and enrollment actions, including new flexibilities and requirements for states.



Timeline of Key Dates





submissions will be due on the 8th of the month. Additionally, state data submissions through the Medicaid and CHIP Performance Indicator dataset are also due on the 8th each month, and state data submissions through the Transformed Medicaid Statistical Information System (T-MSIS) dataset are due before the end of the subsequent calendar month.



The Renewal Process

- States must renew eligibility only once every 12 months for MAGI beneficiaries (most kids, adults, pregnant individuals, etc.) and at least once every 12 months for non-MAGI beneficiaries (e.g. aged, blind, disabled individuals).
- States must **begin the renewal process** by first attempting to redetermine eligibility based on reliable information available to the agency without requiring information from the individual (**ex parte renewal**, also known as auto renewal, passive renewal, or administrative renewal).
 - If available information is sufficient to determine continued eligibility, the state renews eligibility and sends a notice.
 - If available information is insufficient to determine continued eligibility, state sends a renewal form and requests additional information from the beneficiary.
 - For MAGI Medicaid, CHIP, and BHP, states must provide the individual at least 30 days to return the form. For Non-MAGI coverage, states must provide a reasonable time frame
- If the Medicaid agency determines that an individual is ineligible for Medicaid, the state determines potential eligibility for other coverage like the Marketplace, and transfers the individual's account information to the Marketplace for a determination.



Preparing for the Work Ahead

Most states have been actively preparing for the end of the continuous enrollment condition for over a year. CMS has encouraged all states to:

- · Develop an unwinding plan to prioritize and distribute renewals
- Obtain updated contact information to ensure that individuals receive information on redeterminations.
- Launch a robust outreach and communication plan for beneficiaries and stakeholders
- Engage community partners, health plans, and the provider community to amplify key messages and to provide assistance with renewals

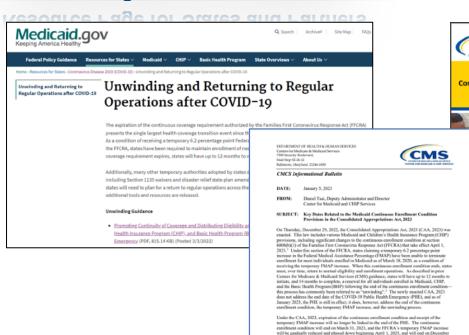
However, there are anticipated challenges to overcome:

- Large volume of renewals for states to complete
- Workforce challenges and staffing shortages experienced by state Medicaid and CHIP agencies
- The long length of time since many enrollees have had to complete a renewal
- The likelihood of outdated mailing addresses and other contact information for enrollees

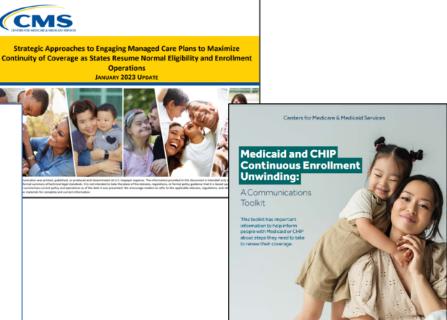
Multiple resources are available to support both states and partners in this effort.



Medicaid.gov/Unwinding: Resource Page for States and Partners



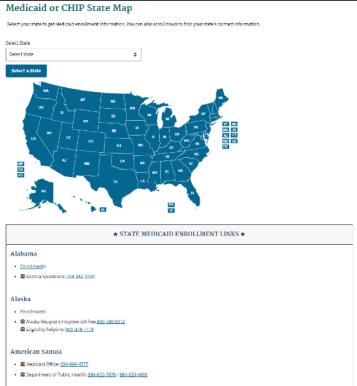
31, 2023. Beginning April 1, 2023, states will be able to terminate Medicaid enrollment for individuals so longer eligible. The conditions for receiving the temporary FMAP mercase listed at subsections S098(b)(1, 2), and 40 of the FFCAA will continue to apply to states claiming the temporary FMAP increase while the FMAP increase remains available, through December 31, 2023 (stillough the CAA, 2023) also amends subsection (60(S6)(2), effective April 1, 2023; CMS





Medicaid.gov/Renewals: Resources for Medicaid and CHIP Enrollees







Communications Strategy

■ Campaign Goal

■ Ensure individuals maintain coverage through renewal, or become enrolled, in the source of coverage for which they are eligible, whether through Medicaid, CHIP, Basic Health Program or the Marketplace

Strategic Approach

- Multi-pronged, whole of government communications approach, in partnership with the states and stakeholders, to ensure people with Medicaid are aware of the steps they need to take to maintain coverage
- Create a national outreach campaign that builds on states' efforts and engages deeply with partners and stakeholders

Timeline

Phase I: Get Ready and Awareness

• Timeline: Underway and refreshed on February 1, 2023

Phase II: Medicaid Re-determination and Retaining Coverage

• Timeline: April 1, 2023 until the end of the Unwinding period



Medicaid and CHIP Continuous Enrollment Unwinding: A Communications Toolkit

- A **living resource** where products will be added/updated as we learn more about what states, partners and consumers need to respond to
- Contains important information to help inform people with Medicaid or CHIP about steps they need to take to renew their coverage
- Contents include:
 - Overview
 - Summary of research with key insights
 - Key messages
 - Fillable digital flyers: "Have you heard the news? Your state Medicaid office is restarting eligibility reviews"
 - Drop in articles
 - Social media and outreach products
 - Emails
 - SMS/text messages
 - Call Center scripts
 - CMS Partner Tip Sheet
- Available in English and Spanish. Select resources available in Chinese, Hindi, Korean, Tagalog, and Vietnamese.





Sample Communications Toolkit Materials

Text Messages

- · Make sure you get your Medicaid renewal letter update your contact information if it changed recently: [Link]
- Don't miss your Medicaid renewal letter! Update your contact information if it changed recently: [Link]
- Have coverage through [State Medicaid or CHIP program name]? Make sure your address is up to date so you
 get your renewal letter: [Link]
- Medicaid/CHIP renewals are coming! Make sure your address is up to date: [Link]
- Changed your address in last 3 years? Update your address with us [or "your state"] so you get your Medicaid renewal letter: [Link]

Social Media Graphics

Now that things are getting back to normal, your #Medicaid renewal will be too. Ensure your state knows where to send your letter. Update your address today: URL





Drop-in Article

Drop-in Article

Important Changes Coming to [Name of State Medicaid or CHIP program] Eligibility

By the Centers for Medicare & Medicaid Services

Do you or a family member currently have health coverage through Medicaid or the Children's Health Insurance Program (CHIP)? If so, you may soon need to take steps to find out if you can continue your coverage. Soon, states will resume Medicaid and CHIP eligibility reviews. This meens some people with Medicaid or CHIP could be disenrolled from those programs. However, they may be eligible to buy a health plan through the Health Insurance Marketplace 9, and get help eyping for it.

Here are some things you can do to prepare.

Make sure your address is up to date

Make sure your state has your current mailing address, phone number, email, or other contact information. This way, they'll be able to contact you about your Medicaid or CHIP coverage.

Check your mail

Your state will mail you a letter about your Medicaid or CHIP coverage. This letter will also let you know if you need to complete a renewal form to see if you still qualify for Medicaid or CHIP. If you get a renewal form, fill it out and return it to your state right away. This may help you avoid a gap in your coverage.

Partner Tip Sheet





Medicaid Unwinding Toolkit Supporting Materials

Rack Card Graphics for Health Providers

GET READY TO RENEW NOW.



Following these steps will help determine if you still qualify:







Postcard



Fillable Flyer





Call to Action and Key Messages for Partners

- CMS Needs Your Help! II GIIG I/G\(\) IMIC22G\(\)
- What Partners Can Do NOW
 - Right now, partners can help **prepare for the renewal process and educate Medicaid and CHIP enrollees about the upcoming changes**. This includes making sure that enrollees have updated their contact information with their State Medicaid or CHIP program and are aware that they need to act when they receive a letter from their state about completing a renewal form.
- Key Messages for Partners to Share
 - There are three main messages that partners should focus on now when communicating with people that are enrolled in Medicaid and CHIP.
 - **Update your contact information** Make sure [Name of State Medicaid or CHIP program] has your current mailing address, phone number, email, or other contact information. This way, they'll be able to contact you about your Medicaid or CHIP coverage.
 - Check your mail [Name of State Medicaid or CHIP program] will mail you a letter about your Medicaid or CHIP coverage. This letter will also let you know if you need to complete a renewal form to see if you still qualify for Medicaid or CHIP.
 - Complete your renewal form (if you get one) Fill out the form and return it to [Name of State Medicaid or CHIP program] right away to help avoid a gap in your Medicaid or CHIP coverage.
- Sample social media posts, graphics, and drop-in articles that focus on these key messages can be found in the <u>Communications Toolkit</u>.
 The <u>Unwinding resource page</u> will continue to be updated as new resources and tools are released.
- Additional messaging will be shared in the future for Phase II, which focuses on ensuring Medicaid and CHIP enrollees take the necessary steps to renew coverage, or transition to other coverage if they're no longer eligible for Medicaid or CHIP once Unwinding begins.



Federally-Facilitated Marketplace (FFM):

Overview of Key FFM Processes and

Updates on Plans for Medicaid Unwinding

Updates on Plans for Medicald Unwinding



Medicaid to Marketplace Transitions: Overview

- Application information for the following individuals is sent via secure electronic file, known as Inbound Account Transfer (AT), from the state Medicaid/CHIP agency to the Federally-Facilitated Marketplace (FFM):
 - Those who newly apply for Medicaid/CHIP at the state agency and are found ineligible for Medicaid/CHIP, AND
 - Those who are enrolled in Medicaid/CHIP and found ineligible following a redetermination by the state agency
- When the FFM receives the Inbound AT, a paper notice is mailed to the consumer with instructions on how to apply for Marketplace coverage.
 - Sample notices are available on marketplace.cms.gov. The latest is available for download here: https://marketplace.cms.gov/technical-assistance-resources/training-materials/inbound-account-transfer.pdf
- CMS continues to refine and improve notices and communications and may refresh the sample notices periodically.
- Individuals don't need to wait to receive this notice to apply for Marketplace coverage. If an individual receives notice from their state Medicaid/CHIP agency that they have been denied or terminated from Medicaid/CHIP, they are encouraged to immediately come to HealthCare.gov to apply for coverage.





Process Flow: From State Transfer to Marketplace Enrollment

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Consumer is found FFM generates Consumer Consumer ineligible for & mails the Consumer completes their Consumer compares verifies identity Medicaid/CHIP by the consumer a application and Marketplace creates account state, and account is and starts a new notice* reviews plans and at sent to the FFM via Marketplace HealthCare.gov enrolls in eligibility Inbound Account application (email also sent if results** coverage Transfer (AT) available)

*Individuals don't need to wait to receive the Inbound AT notice to apply for Marketplace coverage. If an individual receives notice from their state Medicaid/CHIP agency that they have been denied or terminated from Medicaid/CHIP, they are encouraged to immediately come to HealthCare.gov to apply for coverage.

**Eligibility results let the consumer know if they're eligible to enroll in Marketplace plans and include information on any financial help they may be able to use to lower the cost of coverage.



Medicaid to Marketplace Transitions: Updates for Unwinding

CMS is working on a multifaceted effort to help facilitate continuity of coverage for impacted consumers as they transition from Medicaid/CHIP to the Marketplace during the unwinding period:

- Updating verification logic to minimize the amount of required additional paper documentation after application submission,
- Updating and streamlining notices and emails for account transfers and eligibility results
- Examining other policy flexibilities and operational updates that will **streamline the consumer experience** in transitioning from Medicaid/CHIP to the Marketplace
- Partnering with states, consumer advocates, health plans, Navigators and assisters, agents and brokers, departments of
 insurance, and many others as part of a robust stakeholder engagement strategy to leverage the reach and impact of
 national, state, and local partners in our collective efforts to ensure individuals remain connected to coverage
- Developing a **comprehensive consumer engagement strategy**, to include a multi-modal "chase" campaign to reach individuals who are sent to the Marketplace but haven't enrolled in coverage yet



Medicaid Unwinding Special Enrollment Period (SEP)

- To ensure individuals have sufficient time to enroll in Marketplace coverage during the unwinding period, consumers who lose Medicaid/CHIP coverage between March 31, 2023 and July 31, 2024 will be eligible for a 60-day SEP beginning the day they submit or update a Marketplace application.
 - Consumers can access this Unwinding SEP by submitting or updating an application through HealthCare.gov, a certified partner that supports SEPs, or the Marketplace Call Center.
- CMS has published Marketplace guidance on the unwinding SEP: https://www.cms.gov/technical-assistance-resources/temp-sep-unwinding-faq.pdf
- CMS recommends that Medicaid/CHIP enrollees submit or update an application on HealthCare.gov as soon as they receive
 their Medicaid/CHIP termination letter from their state.
 - More information can be found at: https://www.healthcare.gov/medicaid-chip/transfer-to-marketplace/



Overview: FFM Navigator and Other Assistance Personnel

- Federally-Facilitated Marketplace Assisters (including Navigators and certified application counselors) provide free, unbiased enrollment assistance and play a vital role helping consumers prepare applications to determine eligibility for and enroll in coverage through the Marketplace and insurance affordability programs.
- Assisters operate year-round—increasing awareness among the uninsured about the coverage options available to them, helping
 consumers find affordable coverage that meets their needs, and assisting consumers to ensure they're equipped with the tools and
 resources needed to utilize and maintain their health coverage all year.
- Right now, assisters in FFM states are helping their communities prepare for the unwinding period by encouraging consumers to:
 - 1. Update their contact information with their state Medicaid or CHIP agency and
 - 2. Look out for a letter from their state about completing a renewal form.
- The FFM has provided additional funding for Navigator grantees to facilitate direct consumer outreach, education, and enrollment activities necessary to ensure seamless transitions into Marketplace coverage.
- Assisters in FFM states will also receive unwinding-specific training, guidance and resources, in addition to other
 programmatic supports geared towards fortifying consumer assistance best practices for Medicaid and Marketplace populations.
- Consumers can find assistance from Navigators and other assistance personnel in their area on Find Local Help at https://localhelp.healthcare.gov/

Overview: Health Plans and Agents & Brokers

- CMS is partnering with health insurance plans, providing guidance and promoting key strategies for states Medicaid managed care organizations (MCOs) and Marketplace qualified health plans (QHPs) on how to assist consumers during the unwinding period.
 - Guidance on how MCOs and QHPs can assist consumers can be found at https://www.medicaid.gov/resources-for-states/downloads/health-plan-strategy.pdf
- Licensed agents and brokers also play a key role by providing consumers with expert guidance on applying for Marketplace coverage and insurance affordability programs and helping consumers compare plan options. Additionally, agents and brokers assist consumers with maintaining their coverage year round, extending beyond initial application and enrollment.
- Unlike other assisters, agents and brokers earn a commission from their enrollments of consumers in Marketplace plans, and state regulations allow them to make specific plan recommendations.
- Marketplace-registered agents and brokers may be well-positioned to assist consumers during the unwinding period, and are receiving regular updates and resources on how to best assist these consumers.
- Consumers can find assistance from agents and brokers in their area through https://www.healthcare.gov/find-assistance/

Overview: State-Based Marketplaces and Unwinding

- There are currently 18 state-based Marketplaces (SBMs) using their own platforms, and a full list of these SBMs can be found at https://www.cms.gov/CCIIO/Resources/Fact-Sheets-and-FAQs/state-marketplaces
- CMS is working in lockstep with SBMs as they prepare for the unwinding period:
 - All SBMs have undertaken extensive planning in coordination with their state Medicaid/CHIP agencies, have reviewed current system and business processes to identify updates, and are engaging with stakeholders.
 - SBMs are relying on key capabilities to facilitate coverage transitions during unwinding, including automated Marketplace coverage and advanced payments of the premium tax credit (APTC) determinations, various consumer-support and eligibility and enrollment flexibilities, streamlined processes to select or effectuate enrollment, and extensive consumer outreach and education networks.
- CMS has published an unwinding "punchlist": Strategies for SBMs to Improve Medicaid to Marketplace Coordination and
 Maximize Enrollee Transitions at the End of the Continuous Enrollment Requirement: https://www.medicaid.gov/resources-for-states/downloads/sbm-strategies-03162022.pdf

How to Get Help Applying for Marketplace Coverage

If individuals need help completing a Marketplace application, they can:

- Visit HealthCare.gov
 - HealthCare.gov will direct individuals to their state-based Marketplace, as applicable
- Call the Marketplace Call Center at 1-800-318-2596 (TTY: 1-855-889-4325)
- Visit https://localhelp.healthcare.gov/ to make an appointment with someone in their area who can help